

John Optimax





GENERAL REPORT QUANTIFIED IDENTIFICATION OF CHARACTER

PERSONAL AND CONFIDENTIAL

January 1, 2023

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The following is the result of the Standard Character Assessment concerning **Mr**. John Optimax, based on the Optimax method of *Identification of Character*[™]. Optimax Human Performance Inc. administered the Optimax complete online Assessment on January 1, 2023.

Purpose of the Report

The purpose of this analysis is to provide a general overview of character, to indicate strengths and weaknesses and to identify personal interests.

Extendibility of Assessment Results

The Optimax method of assessment allows the report to be extended to cover other areas of interest based on the existing assessment results (no further assessment may be necessary). This particular analysis covers only a selection of personal characteristics.

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2. SUMMARY

Gaining an overall view is an important step in understanding the underpinnings of character. The major parameters of character are presented in a summary format before any description of character type appears. The explanation of the details of the report that follows is clearer once an understanding of psychocybernetical principles has been established.

Biological Age	22	
Emotional Age	23	
Dynamism	29.00	Exostatism



Fig. 1. General Parameters



Fig. 2. Key Potential Indices in Business



Major Strengths



- ightarrow Very high intelligence
- ightarrow High intellectual level
- ightarrow Very high creativity

→ Extremely strong talents in management, organizing, leadership, mathematics, history, people handling, storytelling, psychology, caring, didactic, teaching, IT systems, computer engineering, automation, zoology, photography, handyman, active sports, passive sports, competitive sports, recreational sports, coaching sports,

→ Very strong talents in politics, social sciences, ethnography, human resources, computer programming, veterinary, sculpting, graphic designing, architecture, passive literature, sports journalism

- \rightarrow Easy-going
- ightarrow Good people handling skills
- ightarrow Strong deal opener

 \rightarrow Optimistic and possesses a good sense of humor

 \rightarrow Comfortable in assuming risks

Major Weaknesses



- \rightarrow Low persuadability
- \rightarrow Disorganized, yet organizational ability is increasing
- \rightarrow Relatively weak at closing deals
- ightarrow Struggles with time commitments
- \rightarrow Inclined to disorder and chaos
- \rightarrow Displays a tendency to improvise
- \rightarrow Impatient



3. ENERGETIC PARAMETERS

3.1 Dynamism

3.1.1 Dynamism Development

Dynamism 29.00 Currently within exostatic realm.





The diagram above represents the relationship between dynamism and Regular Dynamism Development Curve. This analysis pertains to emotional age and relative psychological maturity. Adherence to the Regular Development Curve indicates that the emotional age of the individual corresponds exactly to their current biological age. A Development Curve below the Regular Curve suggests a state of emotional pre-maturity or decelerated dynamism development. A Dynamism Development Curve above the Regular Curve indicates a state of emotional post-maturity or accelerated dynamism development. An individual's position relative to the Regular Curve is irrelevant.

The usefulness of this graph lies in its ability to foster a better understanding of character. Dynamism describes the dynamic nature of character and alludes to the individual's natural behaviors.

The transition time from one dynamism class to the next is often difficult and stressful. The individual experiences dramatic changes in their values, relationships and professional directions, which are associated with a temporary double-sided character. In consulting this graph, it is possible to predict approximately when these transitions are likely to occur. In so doing the individuals may take steps to eliminate, minimize or otherwise protect themselves from stress.



Furthermore, knowledge of the Dynamism Development Curve enables an individual to set realistic, attainable, timely life goals and to optimize professional progress.



Fig. 4. Dynamism Profile

Relativ	e Maturity	Dynamism		
0 19.99	Immature	0 19.99	Exodynamism	
20 39.99	Slightly Immature	20 39.99	Exostatism	
40 59.99	Mature	40 59.99	Statism	
60 79.99	Very Mature	60 79.99	Endostatism	
80 100.00	Extremely Mature and Ambitious	80 100.00	Endodynamism	

Emotional Age	23	Mature Emotional development corresponding to biological age (+1).
Emotional Stability		Emotionally dynamic throughout most of life, currently entering an age of increased emotional drive to action.

Emotions are defined as the reciprocal relationship between basic physiological and/or psychological processes and external stimuli. A display is defined as the expression of emotions by means of speech, body language and action.

Emotional Display		Aggrandizing Emotions are exaggerated. Emotional displays depict more than what is actually felt.
Self-Awareness	33	Moderate level of self-awareness Has struggled with lower self-awareness throughout life. Generally uncomfortable with self. Low belief and trust in own actions. Tends to be very self-critical. Moves easily and quickly to extreme emotions and outwardly expresses them. Optimism helps get through obstacles and enjoy life.



Individuals with lower levels of self-awareness find it difficult to evaluate themselves objectively and to acknowledge their strengths. Their behavior is self-deprecating. They often downplay their strengths and focus on their weaknesses. When comparing their strengths and weaknesses with those of others, these individuals tend to undervalue themselves.

The quantified results found in this report provide them with an objective view of their characters, not to glorify them, but to indicate the most effective way of exploiting their strengths and concealing their weaknesses. The best way to instill self-awareness, which may be lacking is through gaining an understanding of the true value of one's personal array of strengths and weaknesses. By employing this strategy, an individual may raise their level of self-awareness and succeed in designing fulfilling personal and professional lives for themselves. In general, low scoring self-awareness levels carry no negative connotations. Rather, it serves as an example of the structure of the parameters of characters, whose overall effect may be, raised or lowered to the right level by employing mentioned appropriate techniques.

Sense of Time	Impatient Often complains of boredom and the slow passage of time. Prefers to blindly proceed instead of waiting and often duplicates efforts because of haste. Truly enjoys spending time in pleasurable ways only after duties have been performed. Can only remain interested in the initial stages when a task requires greater amounts of time. Excited by new beginnings but quickly loses interest in anything after that.
3.1.2 Motivation	
Motivational Profile	Provided that there is a positive reinforcement of actions versus results.
Motivational Factors	 Intellectual challenge. Having to improvise. Freedom and independence. Ability to have fun and excitement. The expectations of others. Competition and challenge. Opportunity to shine and draw attention. Recognition and positive feedback. Optimism and sense of humor.
Anti-Motivators	 Organizational limitations. Oppression and physical influence over people. Money. Longevity and seriousness of task at hand. Opportunity to rule, exercise power. Dull repetition.

– Other people and external influences may be a demotivator.



3.2 Compliance

Compliance	\rightarrow	Tolerance and persuadability are components of compliance
		determining a zone beyond which stimuli are rejected.

3.2.1 Tolerance

Tolerance

30

10

Moderate

The first reaction is neutral to what I encounter. Need time to accept or to reject something. Usually say, 'let me think' or 'call me tomorrow'.

3.2.2 Persuadability

Persuadability

Low

Very difficult to win over if initially negatively inclined. If initially had an opinion, almost impossible to be persuaded otherwise.



Fig. 5. Compliance

Tolerance		Persua	dability	Compliance
0 19.99	Low	0 19.99	Low	L - Low
20 39.99	Moderate	20 39.99	Moderate	M - Moderate
40 59.99	High	40 59.99	High	H - High
60 79.99	Very High	60 79.99	Very High	VH - Very High
80 100.00	Extremely High	80 100.00	Extremely High	EH -Extremely High

3.2.3 Compliance

Compliance

40

High



4. INFORMATION PARAMETERS

4.1 Intellectual Level

4.1.1 Intelligence

Intelligence 63.13 Very high

Capable of understanding complex and abstract ideas.

4.1.2 Memory

Memory 23.10

Moderate

Mays not handle details very well.

Has limited ability to quickly memorize new tasks.



Fig. 6. Intellectual Profile

Memory		Intellig	gence	Intellectual Level
0 19.99	Low	0 19.99	Low	L - Low
20 39.99	Moderate	20 39.99	Moderate	M - Moderate
40 59.99	High	40 59.99	High	H - High
60 79.99	Very High	60 79.99	Very High	VH - Very High
80 100.00	Extremely High	80 100.00	Extremely High	EH -Extremely High

Intellectual Level	47.53	High Good learning abilities. Has exceptionally good abstraction and generalization skills which combined with a memorization ability produce an above average intellectual profile.
Intellectual Type		Perfectionist Never fully satisfied with the job done. Tends to go out of the way to try to gradually improve work.
Receiving Information		Selective

Integrates only information, which supports personal views.



Conveyance of Information	Aberrant Combines veritable truth with invention. Stories are exaggerated and colored by the imagination.
Abundance of Information	Inventive Divulges more than they know for fact and colors information with personal perspective.
4.1.3 Training	
Learning Pattern	Moderate Capable of learning by association ('intelligent learning'). Bound to overlook details.
Strategies for Training	Will respond positively to both individual and group training. Visual aids, group discussion and self-study are all recommended. Requires a lot of rehearsal and repetition.
Techniques for Training	Does not like memorization. Must therefore be given plenty of opportunity to practice and rehears newly acquired skills and knowledge to be able to absorb it permanently. Likes to draw attention and participate in discussions and brainstorming sessions. Easily distracted, cannot concentrate for long periods. Learning must be fun.
4.1.4 Creativity	
Creativity →	The ability to channel information into original thought or action.
Creativity 67.1	8 Very high
Creativity Type	Interpretive Integrates pre-existing works with personal expression. Presents transformed work such as a novel as speech, play, acting, written work, explanations, instructions, etc. Recombines elements to yield a completely new and improved structure. Search and selection abilities are essential to creativity.
Application of Creative Energy	Interpretive Creation is the result of another person's inspiration and influence. Enjoy interpretation and adding personal perspective to pre-existing works of art.



4.2 Passions

4.2.1 Groups of Interests

 $Management \rightarrow$ management, organizing, leadership, politics,

Leadership \rightarrow leadership, management, organizing, politics, social sciences, ethnography, psychology,

Mathematics → mathematics, IT systems,

Politics \rightarrow politics, leadership, history, social sciences, ethnography, people handling, storytelling, psychology, management, organizing, IT systems,

History \rightarrow history, politics, social sciences, ethnography,

Social Sciences \rightarrow social sciences, ethnography, psychology, people handling,

Ethnography → ethnography, social sciences, politics, history,

People Handling \rightarrow people handling, psychology, social sciences, ethnography, storytelling,

Storytelling \rightarrow storytelling, people handling, psychology, ethnography, social sciences,

Psychology \rightarrow psychology, social sciences, ethnography, people handling, storytelling, caring,

Caring \rightarrow caring, psychology, teaching, social sciences, ethnography, people handling, storytelling,

 $Didactic \rightarrow$ didactic, teaching, organizing, management, leadership, psychology, social sciences, ethnography, storytelling,

Teaching \rightarrow teaching, didactic, people handling, psychology, storytelling, ethnography, social sciences,

IT Systems \rightarrow IT systems, mathematics, automation, organizing,

Computer Programming \rightarrow computer programming, mathematics, automation, computer engineering,

Automation \rightarrow automation, IT systems, computer programming, computer engineering,

Veterinary \rightarrow veterinary, caring, psychology,

Photography → photography,

Handyman → handyman,

Active Sports \rightarrow active sports, passive sports, competitive sports, recreational sports, coaching sports,

Passive Sports → passive sports, active sports, competitive sports, recreational sports, coaching sports,

Competitive Sports \rightarrow competitive sports, active sports, passive sports, recreational sports, coaching sports,

Recreational Sports \rightarrow recreational sports, active sports, passive sports, coaching sports,

Coaching Sports \rightarrow coaching sports, active sports, passive sports, competitive sports, recreational sports, teaching, didactic,



4.2.2 Major Interests



0 19.99	Low Interest
20 39.99	Moderate Interest
40 59.99	Strong Interest
60 79.99	Very Strong Interest
80 100.00	Extremely Strong Interest



4.2.3 Major Disinterests



Fig. 8. Major Disinterests

019.99	Low Dislike
-2039.99	Moderate Dislike
-4059.99	Strong Dislike
-6079.99	Very Strong Dislike
-80100	Extremely Strong Disinterest



4.2.4 Major Talents



Fig. 9. Major Talents

Low Talent
Moderate Talent
Strong Talent
Very Strong Talent
Extremely Strong Talent

2



4.2.5 Major Passions



Fig. 10. Major Passions

Low Passion
Moderate Passion
Strong Passion
Very Strong Passion
Extremely Strong Passion

ź



5. MAJOR POTENTIALS

5.1 People Handling



Fig. 11. People Handling Talents

	0 19.99 Low
	20 39.99 Moderate 40 59.99 Strong
	60 79.99 Very Strong
	80 100 Extremely Strong
Discussion	Tends to refer more than known facts and principles.
Relationships	Has a good ability to establish new contacts.
Making Contacts	Enterprising
	Open and easy-going with strangers. Finds social situations non-threatening.
	The search for new contacts is often confined to a group in which others are
	readily identified as being similar or as possessing some type of elevated status.
Making Friends	Charming
	Attracts others with charm. Proficient at carrying a conversation. Eloquent
	speaker and excellent storyteller. Manner of dress, speech and behavior display
	an affinity for the dramatic.
Home and Family	Family is not the main point of interest but is increasing in importance.
nome and ranny	Demonstrates dynamic caring behavior but reaches a state of boredom quickly.
Sociability, People	Open and friendly
Handling	Elegant and always concerned about looks; seeks reassurance of attractiveness
	and seeks others' approval of ideas and actions.
	Believes all contributions are of importance and value and desires to be noticed
	and appreciated for personal ideas and vision. Focused more on self than
	others.



People Handling Potential 76.97 Very high people handling potential.



5.2 Management and Leadership

Fig. 12. Management and Leadership Talents

		0 19.99 Low 20 39.99 Moderate 40 59.99 Strong 60 79.99 Very Strong 80 100 Extremely Strong	
Decision-Making Type		Improvisational Decisions made by default, as the result of choices which were previously made. Foresees only the very near future, optimistically assumes that the events of the distant future will unfold so as to meet expectations.	
Organizational Type		Critic of the organization Feels compelled to organize matters themselves only in instances where personal freedom may be infringed upon. Readily identifies weaknesses in existing organizational structure and is quick to comment.	
Attitude Towards Authority		Contrary Opposes only those rules, which restrict and/or prevent expression of personal freedom. Protests against any such restrictions and contravenes them. Opposed to coercion and violence.	
Management Potential	61.84	Very high management potential.	
Leadership Potential	61.84	Very high leadership potential.	
Senior Executive Potential	42.21	High senior executive potential.	



5.3 Business and Sales



Fig. 13. Business and Sales Talents

0 19.99	Low
20 39.99	Moderate
40 59.99	Strong
60 79.99	Very Strong
80 100	Extremely Strong

Time Management	70.00	Very high time management. Strives to organize time but improvisation reigns.	
Money Management	43.36	High money management. Money management skills could be improved through training and courses.	
Deal-Making		Good deal opener.	
Business Potential	22.59	Moderate business potential.	
Marketing Potential	51.95	High marketing potential.	
Sales Potential	50.40	High sales potential.	